



FY22
Financial Report
Quarter 3
Ended 03/31/2022



Executive Summary

With three quarters of the year completed, the FY22 forecast reflects an anticipated \$22.7 million operating surplus, compared to the budget surplus of \$2.9 million. The University's cash position is projected to be at \$77.1 million at fiscal year-end, \$20.6 million more than the FY21 ending cash position of \$56.5 million.

Two significant, revenue sources have contributed to that sizeable surplus and positive variance: \$4.8 million in proceeds from oil and gas lease royalties, and \$10.9 million from the institutional portion of the supplemental federal relief package, referred to as HEERF III. These revenues of \$15.7 million have more than offset a net revenue shortfall of \$3.2M from other, primarily enrollment-related sources (including HEERF I and II).

Cash

Total cash, as of March 31, 2022, was \$97.8 million, with \$20.8 million in uncommitted cash. Campus Commons bond proceeds of less than \$100,000 held by the University are not included in the cash tables below. Cash is projected to be \$77.1 million on June 30, 2022, as shown in Table 1.

Figure 1. Cash at March 31, 2022

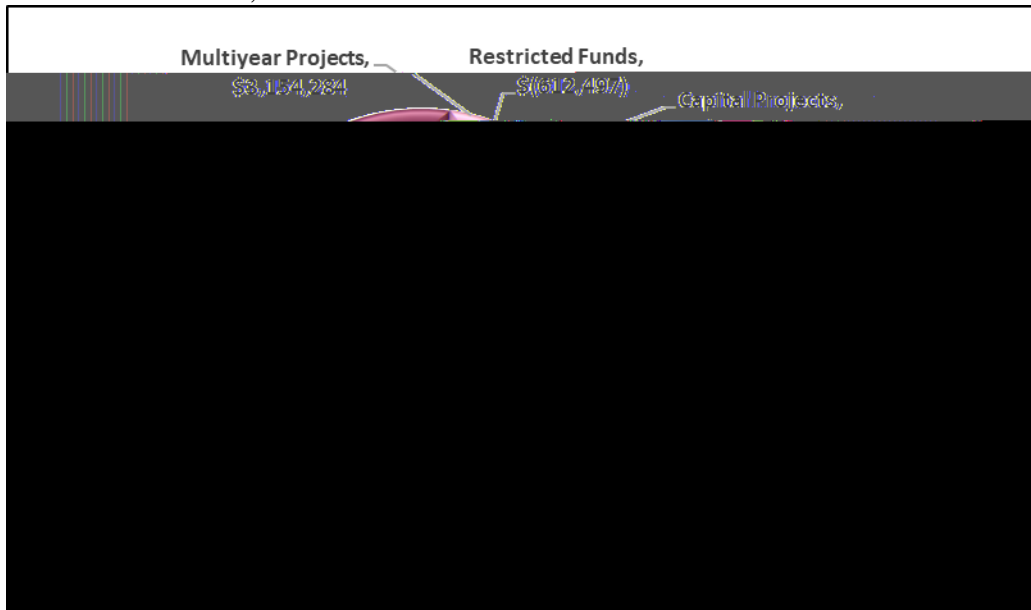


Table 1. Committed and Uncommitted Cash

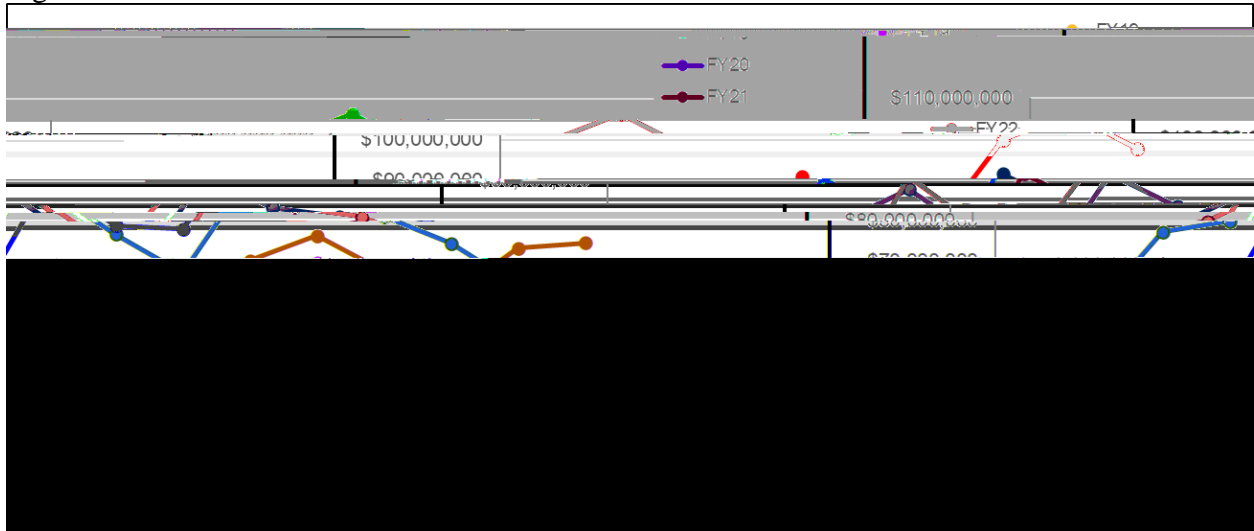
	FY20 End	FY21 End	Begin	F

Cash

The cash flow trend is relatively consistent as shown in Figure 2. The low point during the year has traditionally occurred in mid-August and is a good point for benchmarking purposes. This is noted with the letter “A” in the graph.

The increase in cash in October, 2021 (FY22) is also noteworthy as the month in which approximately \$17 million in HEERF II and III grants were received, in addition to the typical increase related to the receipt of payments for student charges at the beginning of the fall term.

Figure 2. Annual Cash Flow Trend



Operating Budget

Operating Budget Variances:

- **Undergraduate Net Tuition and Fee Revenue:** The forecast is \$1.7 million less than budget. The forecast for full fiscal-year undergraduate FTE is 6,238

Tuition and Room & Board Discounting

Our institutional discount rate demonstrates the financial impact on UNC of offering scholarships and waivers funded by institutional revenue. The tables below take it a step further and calculate the net tuition revenue per FTE.

Table 3. Undergraduate Tuition and Fee Discounting

	FY21 Actual	FY22 Budget	FY22 Forecast	Variance Budget to Forecast fav/(unfav)
Net Tuition Revenue	\$ 64,403,170	\$ 62,069,705	\$ 60,390,499	\$ (1,679,206)

Table 4. Graduate Tuition and Fee Discounting

				Variance
Net Tuition Revenue	\$ 29,011,915	\$ 30,658,237	\$ 29,653,394	\$ (1,004,843)

Table 5. Room and Board Discounting

Multiyear Projects

Foundation Support

Table 8. Foundation Support Expended*

Foundation Support Expended	FY21 Actual	FY22 Budget	FY22 Forecast	Variance Budget to Forecast fav/(unfav)
Restricted Program Support				
Total Restricted Program Support	2,968,415	3,428,232	4,217,206	(788,974)
Scholarships				
Total Scholarship Support	6,428,356	6,001,000	6,475,031	(474,031)
Capital Support				
Total Capital Support	603,218	5,287,223	5,145,891	141,332
Grants				
Total Grants Support	524,367	750,000	600,000	150,000
Total Foundation Support Expended	\$ 10,524,356	\$ 15,466,455	\$ 16,438,128	\$ (971,673)

*Includes the Foundation Support funds expended in the fiscal years shown, as opposed to funds raised by the Foundation in those fiscal years.

